**October, 2014**

**NMCCS Conference and ACES Presentation**

Congratulations to Doug Wine and the NMCCS staff for a good charter school conference. We appreciate being a part of the conference and thanks to the many folks that stopped by our table to learn more about ACES.

Dr. Luft and I did a breakout session at the conference entitled, “Using a Joint Powers Agreement to Improve Instruction and School Operations”. For a copy of our PowerPoint used during the presentation, please email Bruce at Bruce.H@nmaces.org.

**New Cadre Member-Dr. Hugh Prather**

We are pleased to announce that Dr. Hugh Prather has joined the ACES Cadre staff. Dr. Prather has served as a teacher, school administrator, university professor, organizational consultant, and executive coach for over forty years. His clients have included school boards, school districts, charter schools, boards of regents, boards of membership organizations, medical practices, manufacturing firms, and engineering firms. Hugh has facilitated ceo, college president, and superintendent search processes, board development training, board policy review, organizational change processes including strategic planning, implementation of continuous quality improvement, and the development of learning organizations.

For more information on Dr. Prather’s services, and how he can assist you and/or your school, please contact Bruce at [Bruce.H@nmaces.org](mailto:bruce.h@nmaces.org) or Max at [Max.L@nmaces.org](mailto:max.l@nmaces.org).

**Competitive Bid Contracts and Cooperative Purchasing**

One of the services ACES provides is that of competitive bidding and cooperative purchasing. Essentially, ACES publishes a Request for Proposals (RFP) for construction, goods and/or services to support charter schools. The proposals are reviewed and evaluated by a team and contracts are awarded to one or more vendors for those particular types of construction, goods and/or services. Charters can utilize these contracts without needing to issue an RFP themselves. This saves schools time and money and they can immediately purchase from these vendors with the assurance the NM Procurement Code regulations have been met. Additionally charter schools can be assured of the best possible pricing. Currently, ACES has done a competitive solicitation and awarded contracts to the following vendors:

**Service**  **Vendor Awarded Contract**

Cafeteria and Food Services Canteen

Online Ancillary Services Therapy Source

Business Financial Services/APTA AptAbility

Educational Technology (4 Vendors Ardham Technologies

EnvisionIT

Harris Technologies

LDD Technology Services

A description of the services and contact information on each of the vendors can be found at [www.nmaces.org](http://www.nmaces.org).

Finally, if you know of a School Nurse or Audiologist willing to work in charter schools, please contact Bruce or Max.